

# Target Corp.

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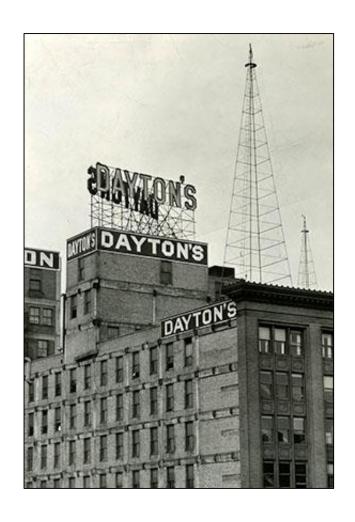
Senior Analyst: Kenzie Meyer, James Luessman, Jake Bresser

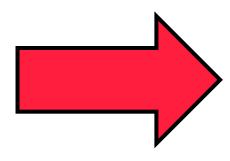


# Company Overview

## History/Business Model









**College of Business** 



## Price Performance

## **Price History**



1967



IPO

Stock

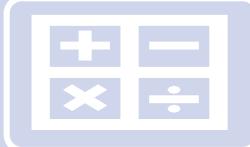
14306%



Return

S&P = 2934%

Beta



5 year

0.75

#### **Price Performance**







## **Investment Thesis**

## **Tangible**







**College of Business** 

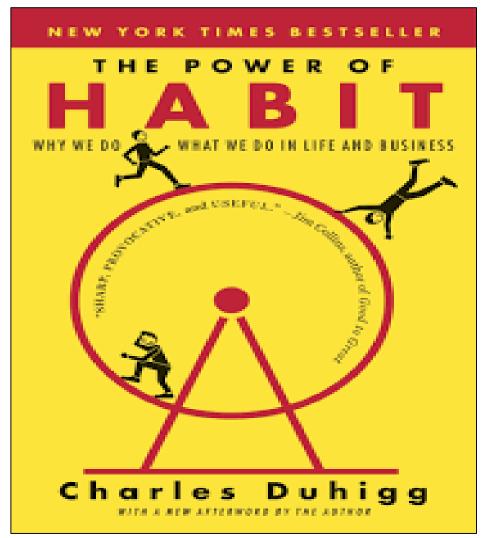




#### Non-Tangible

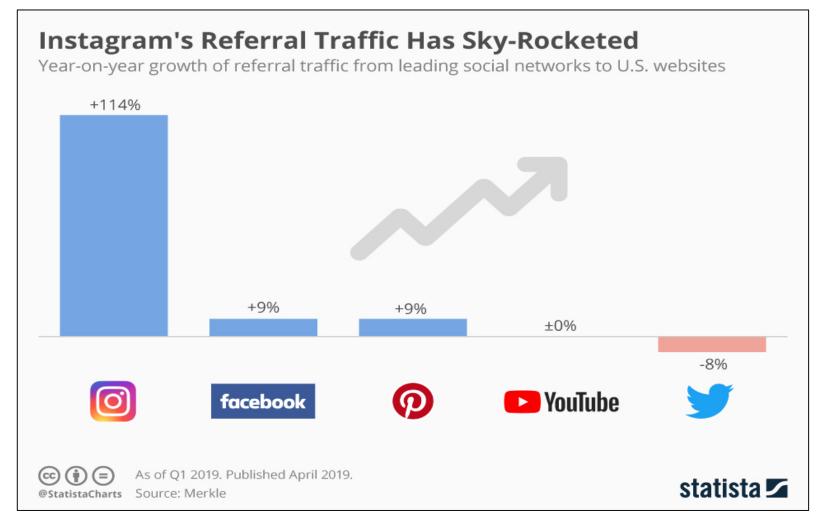






#### Instagram





Company	Followers
Walmart	2.1 million
<u>Amazon</u>	2.1 million
<u>Target</u>	4.2 million

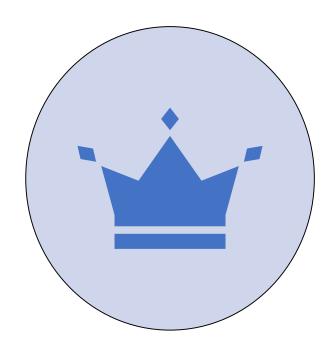
## 2007-2009



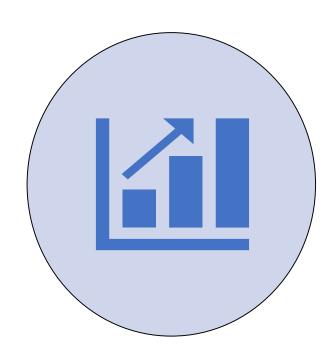
Category	2007	2008	2009
Revenue	\$59,490	\$63,367	\$64,984
Net Income	\$2,787	\$2,849	\$2,214
<b>Dividend Per Share</b>	\$0.46	\$0.54	\$0.62
<u>Days Inventory On</u> <u>Hand</u>	53.53	53.59	51.71
<u>Stores</u>	1,488	1,591	1,682
Net Cash Flow	\$4,862	\$4,125	\$4,430

#### Dividend





RETAIL DIVIDEND KING



**INCREASING DIVIDEND** 

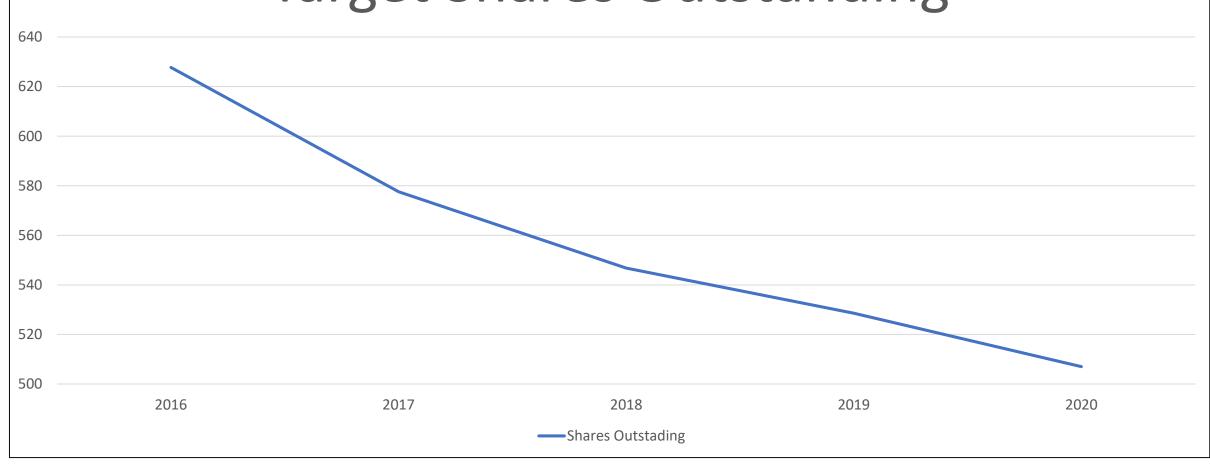


LEADING DIVIDEND
YIELDS

## Buyback



## **Target Shares Outstanding**





## Risks



#### Risks



Recession

Competition

Technological Risk

Significance



# Management

#### Management





Brian Cornell
CEO
30 years in retail



Michael Fiddelke CFO 15-year tenure



Janna Potts
Chief Stores Officer
Manages over 1,800
stores



## Valuation

#### Valuation \$148.35 180 P/E 170 Weight: 160 \$170.38 15.1% 25% P/E 12.9% 140 EVA 75% EVA 130 \$136-141

120

\$144.60



# Peer Analysis

## **Peer Analysis**



Name	Sales Increase %	Net Income Increase %	Store Increase %	PE Ratio	Dividend Per Share
<u>Target</u>	3.4%	0.07%	1.42%	<u>20.02x</u>	2.60
Average	1.5%	-5.07%	0.96%	28.21x	1.18



## Recommendation

#### Buy

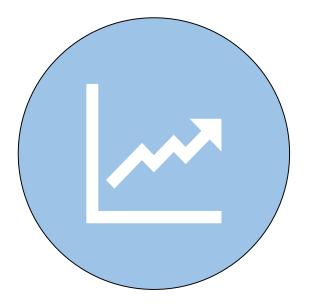




**FINANCIALS** 







GROWING COMPANY AND STOCK



A&Q