ForeScout Technologies Ltd.

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Senior Analysts: Ryan Ring and Hunter Eiden

Agenda

Company Overview Investment Summary Risks Management Valuation Questions

College of Business

Company Overview

ForeScout Technologies

New approach to endpoint security



Leader in agentless technology

ForeScout

High potential for revenue growth

1.9 Billion Market
Cap

College of Business

Investment Summary

Evolution of Cyber Security





What is an Endpoint?





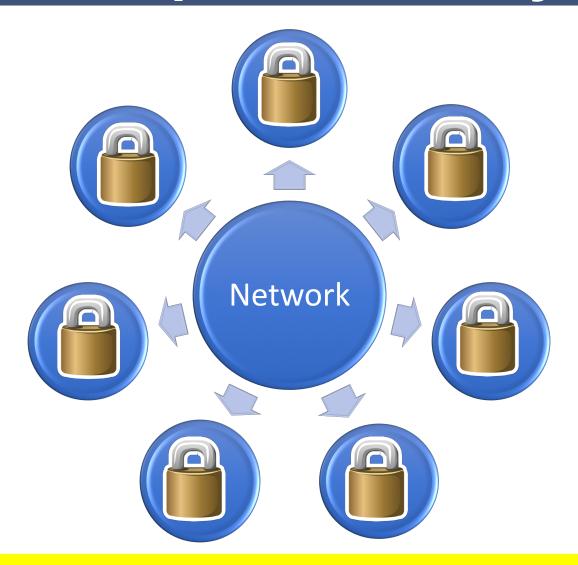






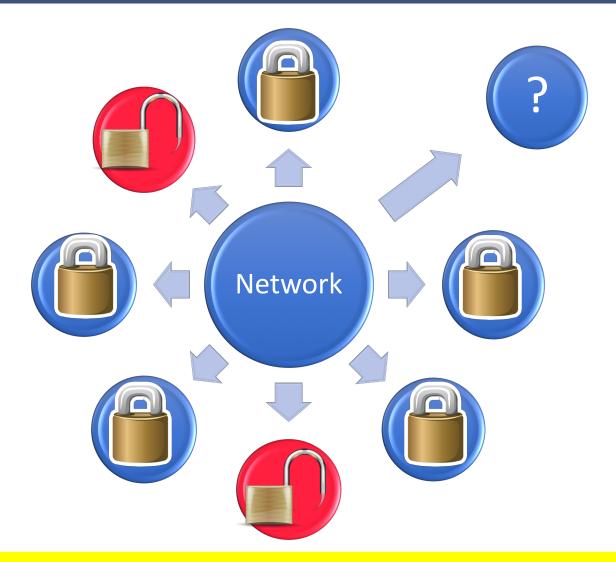


Traditional Endpoint Security



College of Business

Faulty Approach



ForeScout's Approach



College of Business

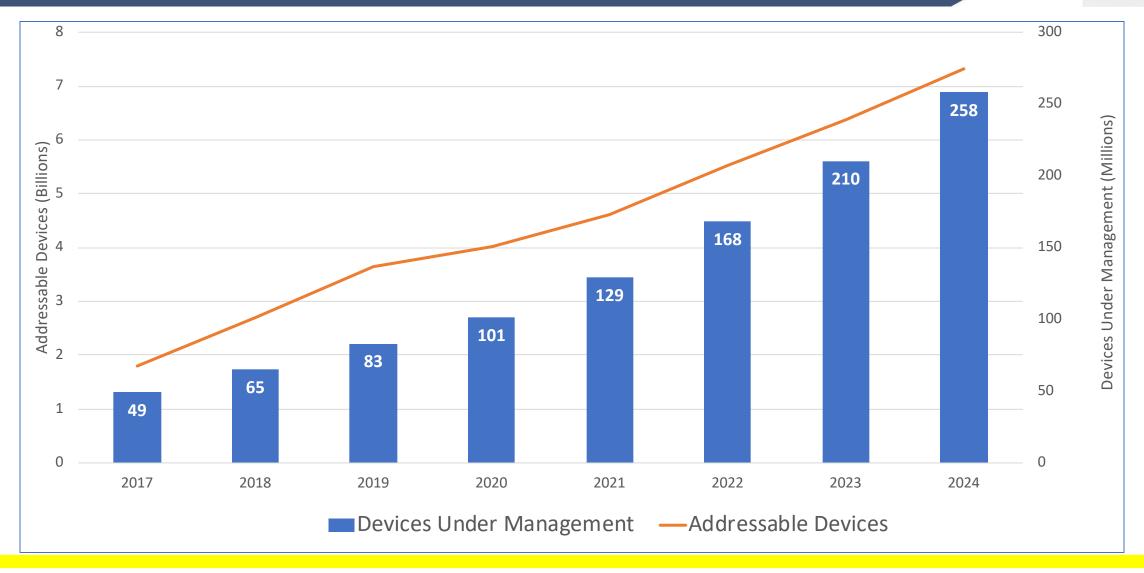
Competitive Advantage

Greatest Experience in Agentless Tech

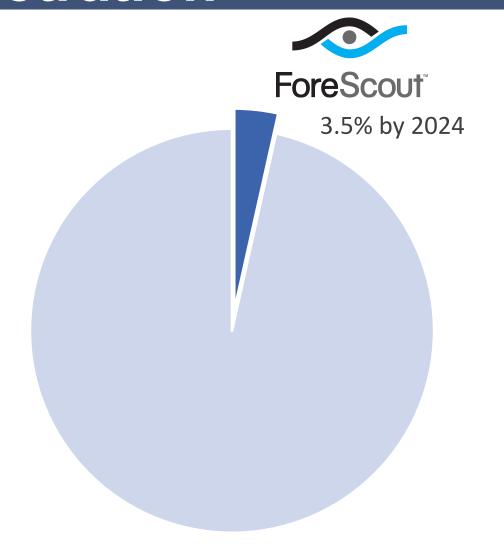
Seamless Product Integration

High Margins

Growth and Potential

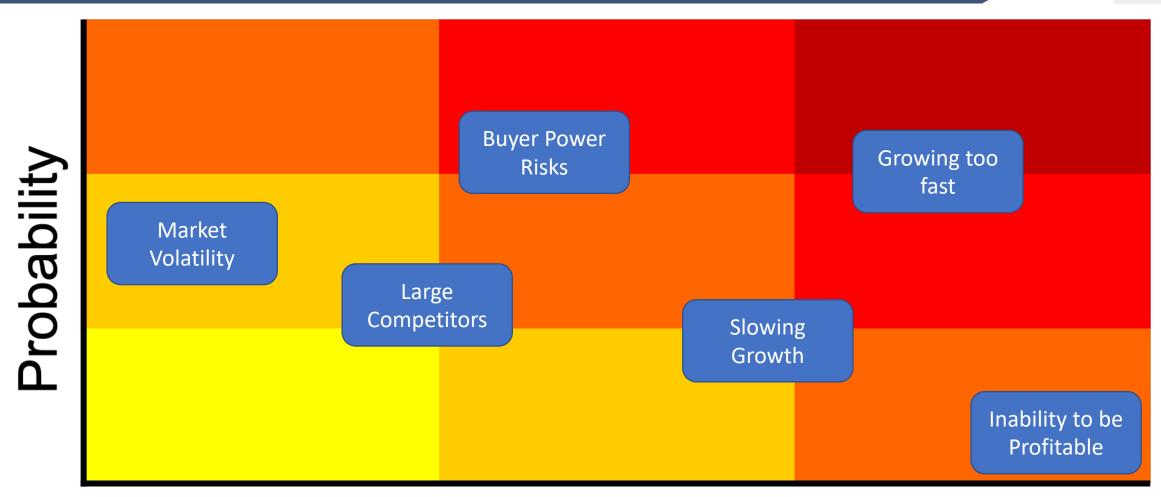


Market Penetration



Risks

Risks



Significance

Management

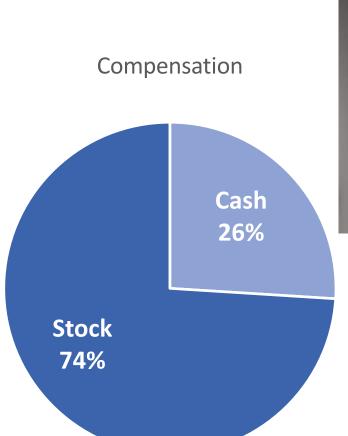
Management

CEO- Michael P DeCesare

March 2015

Strong on Sales

Long History in Tech



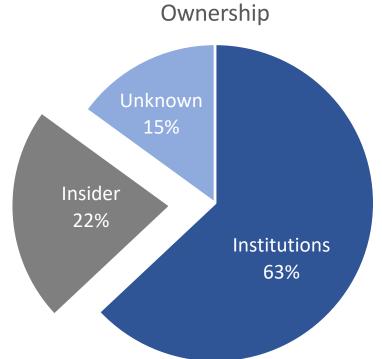


Others

Christopher Harms

- CFO
- Sentient and Aptitude





Oded Comay

- Chief ResearchOfficer
- Co-Founder

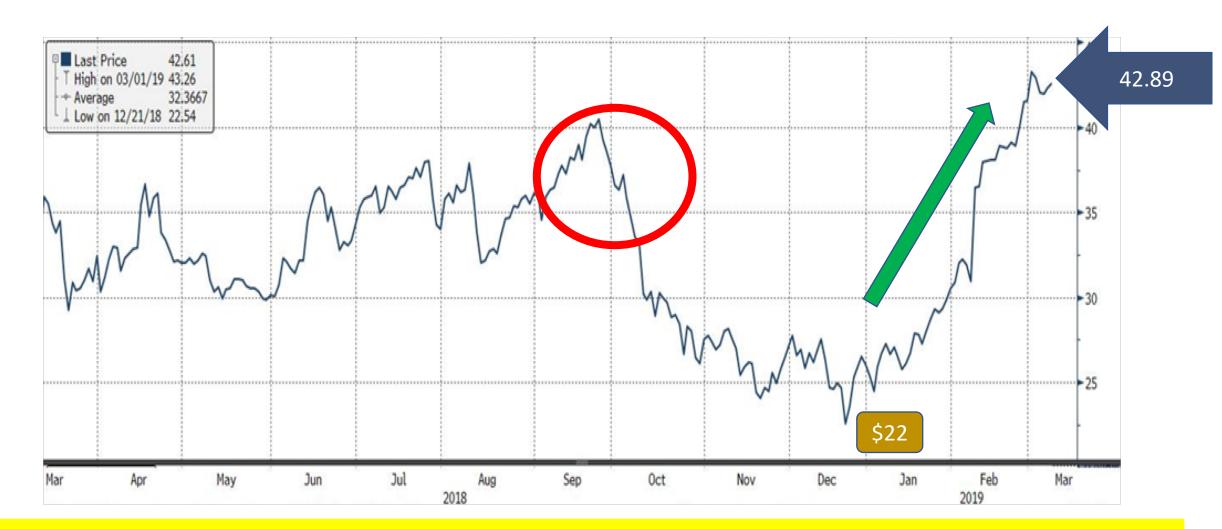


Valuation

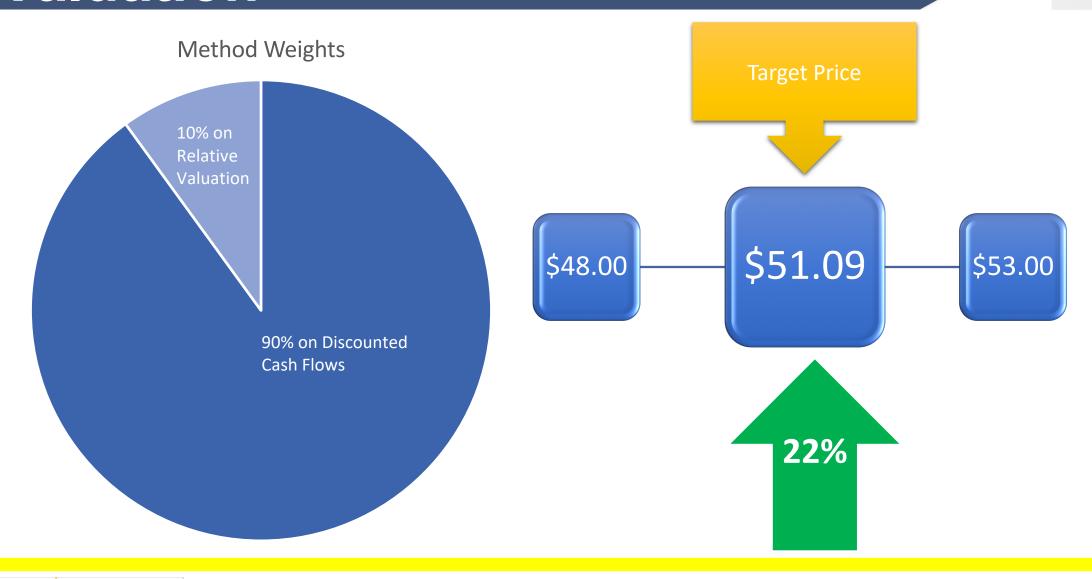
Comparison



Stock History



Valuation



Summary

Need for Cyber Security

Innovative Products

Strong Valuation

Questions?